

## StormHarbour Announces London Appointments Across Core Businesses

London: May 9, 2012 – StormHarbour, a leading independent global markets and financial advisory firm, announces today it has made 13 senior appointments across the Sales & Trading, Structuring & Advisory and Capital Markets businesses in London, further strengthening the firm's specialist regional and global client coverage and expertise.

**Per Mario Floden, Darron Weinstein, Andrea Pittaluga and Vincent Pena** have joined the firm to lead and expand StormHarbour's European Real Estate and Commercial Real Estate business, working across Sales & Trading, Structuring & Advisory and Capital Markets. Floden and Weinstein have been appointed Co-Heads of StormHarbour's Real Estate Group.

**Rizwan Hussain and Alejandro Gonzalez-Ruiz** have joined the firm covering Special Situations & Alternative Assets, where they will focus on disposals and monetization of performing and non-performing loan portfolios and illiquid fixed income assets.

In Sales and Trading, **Juliano Mattar** has joined covering Emerging Markets (EM) Sales, responsible for structuring and distribution of EM fixed income products. In addition, **Shehreyar Hameed** has joined as Managing Director of StormHarbour's Middle East and North Africa business, and **Shammi Malik** has joined the Sales & Trading team. Hameed will focus on Middle East origination and fund distribution, and Malik will focus on covered bond, asset-backed securities and commercial mortgage-backed securities trading.

In Capital Markets, **Nicholas Fentem** has joined to lead the Rates Structuring team, focusing on the trading and structuring of interest rate derivative products for both asset and liability side clients. **Aishwarya Dahanukar** has joined the Financial Institutions Group Capital Markets team, focusing on funding and capital management solutions for StormHarbour's financial institution clients.

In addition, **Ingrid Weston** and **Verena Butt** have joined the European Infrastructure Finance team, responsible for financial advisory, structuring, and debt and equity capital raising services to clients in the renewable energy and infrastructure sectors.

Antonio Cacorino, Co-Founder and Managing Principal in London, commented: "The appointments further strengthen StormHarbour's sales and trading, structuring and advisory, and capital markets capabilities in areas where we see significant growth potential for the firm and its clients globally. Each individual brings extensive sector experience, expertise and senior level relationships, attributes that we look for and together we believe will deliver great value to the firm and its clients. We welcome them all to StormHarbour's global team."

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**About StormHarbour**

StormHarbour is an independent global markets and financial advisory firm founded in 2009 on the core values of integrity, trust and global expertise.

With over 200 experienced professionals and affiliate offices currently in the major financial centres of New York, London, Hong Kong, Singapore, Tokyo and branch in Copenhagen, StormHarbour prides itself on providing clients with unrivalled markets expertise and coverage that is truly global in scope.

The firm's core businesses are sales and trading, structuring and advisory, capital markets under StormHarbour Securities, and asset management under StormHarbour Alternative Investments.

As an independent and relationship-driven partnership, StormHarbour places client value at the core of its business.

**Abridged Biographies of New Appointments** (full biographies: [www.stormharbour.com](http://www.stormharbour.com))

**Per Mario Floden** – Per Mario was previously a Managing Partner of Chalkhill Partners, where he set up the Real Estate team. Prior to that he was a Director of European Structured Finance at Eurohypo and founding member of ABN Amro's Structured RE Capital team.

**Darron Weinstein** – Darron was previously a Managing Partner at Chalkhill Partners. Prior to that he was a Managing Director and Head of Structured Credit Syndicate at Royal Bank of Scotland, and a Structured Product Manager at Dresdner Kleinwort Wasserstein.

**Andrea Pittaluga** – Andrea was most recently a Director in Standard & Poor's Real Estate (CMBS) team in London. Previously he was a Consultant in the Real Estate Finance team of Ernst & Young.

**Vincent Pena** – Vincent was most recently a Principal at Chalkhill Partners. Previously he worked at Eurohypo focusing on pan European origination and structuring, he also held several roles with GE Capital across their Real Estate and Infrastructure businesses.

**Rizwan Hussain** – Rizwan was most recently a Managing Principal at Navigant Capital Advisors in Europe. Previously he was the Head of Trading & Portfolio Management, Principal & Distressed Capital at The Royal Bank of Scotland and a member of the Principal Finance team at WestLB AG.

**Alejandro Gonzalez-Ruiz** – Alejandro was most recently at Deutsche Bank where he worked for 10 years focusing on illiquid asset opportunities and originating and structuring securitization transactions for European financial institutions, corporates and Governments.

**Juliano Mattar** – Juliano was most recently Head of Emerging Markets Distribution for UBS in London. Previously he was Global Head of Emerging Markets Distribution for BNP Paribas and Head of Southern European Emerging Markets Distribution at Deutsche Bank.

**Shehreyar Hameed** – Shehreyar was most recently an Executive Director and Head of Middle East Fund Distribution in Goldman Sachs' FICC Division, where he built the investment bank's Alternative Funds distribution platform in the region. He previously worked for ABN Amro Bank covering Asia Pacific Structured Finance in Singapore and prior to that Asia Investment Banking & Structured Finance in Karachi, Pakistan.

**Shammi Malik** – Shammi was most recently a Managing Director and Head of ABS and Covered Bond Trading at Cantor Fitzgerald Europe. Previously he was Head of Corporate & Structured Credit Investments at Natexis Banque, Head of European ABS trading at Société Générale and an ABS Portfolio Manager with Henderson Global Investors.

**Nicolas Fentem** – Nicholas was most recently Head of the Derivatives Product Group at Conduit Capital Markets. Previously he was Global Head of Rates and Hybrids Structuring at Dresdner Kleinwort and a senior member of Citigroup's interest rate exotics trading and structuring team.

**Aishwarya Dahanukar** – Aishwarya was most recently a Senior Associate in Lehman Brothers'/Nomura's European FIG DCM Origination team, focusing on cross-currency funding solutions and capital advisory for German, Austrian and Dutch financial institutions such as Commerzbank, Rabobank, ABN Amro and Erste Bank, among others.

**Ingrid Weston** – Ingrid was most recently at SMBC Europe, where she was responsible for structuring and arranging financing for solar and wind projects in Europe and the Middle East, as well as social infrastructure PPP projects. Previously she worked at CIFG in the European PPP and Public finance team, and in the Risk Solutions division of Standard & Poor's.

**Verena Butt** – Prior to joining StormHarbour, Verena was Head of Investor Relations and Market Research at Plane Tree Capital, a private equity firm focused on clean energy in Latin America. Previously she worked as a Sustainability Analyst for the Ethos Foundation, an investment firm based in Geneva.